



Join and help us in our quest for building the most effective leadership development platform on earth.

The new **Venture Building Program of IMFAHE** is crafting an experimental program for accelerating the character building of the next generation of leaders and preparing them for the fast-approaching future where the Entrepreneurial Mindset will be of critical importance.

The Leadership of this program is looking for a smart and fast thinker student in the last year of studies to work on their team in the role of **Strategic Development Intern**.

Purpose of the role: Provide the environment for the student to raise its professional value by working together in an international team of experienced Tech Leaders located in Berlin, New York and Spain.

Scope of the role: Identify needs, pitch solutions, communicate the value of our program in an articulated manner.

Success criteria for this role:

1. We have a stakeholder map with their needs explicitly defined.
2. We have a pitch deck to communicate the value of the program to each stakeholder (linked to the needs).
3. We sign collaboration agreements with each stakeholder group.

What you will get:

During this experience you will get intensive onboarding and mentorship to be able to deliver impactful results and show a skillset that will open you doors on Investment Banking, Consulting, Tech companies and empower you to start your own business.

What you will bring on your application ([complete the application form here](#)):

1. A strong academic track record in any field of studies.
2. A CV that shows that you engaged in leadership activities aside from academic records, such as student organizations, volunteering, etc.
3. A motivation letter where you can articulate in a convincing manner how this professional opportunity connects with your life's purpose.
4. A powerpoint sample of any presentation you did in the past that proves that you are strong at slide esthetics.



5. A time availability of at least 4h per week until June 2021.

Remuneration. This role will have a variable remuneration based on your role performance. More details will be provided in the last stage of the interview.

The ideal candidate possess an exponential mindset:

(1) You understand the power of exponential growth. While our brains are linear, you understand that the power of our technology is doubling every 18 months. You know the power of exponential doublings:

10 doublings = ~1,000x growth...
20 doublings = ~1,000,000x growth...
30 doublings = ~1,000,000,000x growth...

(2) You use the “6 Ds” as a “roadmap” to predict the future of your business. You seek to digitize your products & services:

Digitized: You digitize your product & services... make them into “1s and 0s.”

Deceptive: You understand that in the beginning the impact is deceptive... the doubling of small numbers (0.01, 0.02, 0.04, 0.08...) doesn't look impressive.

Disruptive: But 30 doublings can deliver a disruptive billion-fold increase!

Dematerialized: Exponential tech dematerializes physical “things” into digital apps (GPS, film, books, albums, etc. all become digital apps on our smartphones).

Demonetized: The cost of duplicating or transmitting a digital product or service demonetizes to effectively zero.

Democratized: Once products and services are digital, they go global and can become ubiquitous.

(3) You seek to reinvent any business model by leveraging exponential technologies such as AI, VR, 3D Printing, and Robotics. You understand that these technologies are converging, disrupting, and transforming business models and industries. Your small team can now compete effectively with large corporations.

(4) You understand the power of the crowd. Increasing connectivity allows you to crowdsource nearly everything you need as an entrepreneur to grow your company -- capital, design, ideas, software, and so on. Your job is to know exactly what you want, your Massively Transformative Purpose (MTP). Once you know that, in many cases, the crowd will do the rest.

IMFAHE internship- Strategic Development Intern



(5) You seek to become a data-driven, experimentalist person: You understand the importance of collecting data, rapid experimentation, and machine learning to rapidly iterate and create an exponential organization.