

## APPLICATION FORM FOR PARTICIPATION

15th – 16th March 2019, International Fair EDUCATION BEYOND BORDERS, Sofia

- 17th 19th March 2019, EBBS Sofia workshop, https://edufair.info
- 21<sup>st</sup> 23<sup>rd</sup> October 2019, EBBS Muscat workshop

TION	Participant:	Applicant:			
ORMA.	Town / Country:	ountry:		Postcode:	
AL INF	Str., №			Mailbox:	
GENERAL INFORMATION	Phone:	2:		Fax:	
	Email:		Website:		
tion	Invoices will be is	Invoices will be issued in the name of: Identifying nu		imber:	
informa	Applicant	Applicant		VAT number:	
Invoice information	Other organization:		Chief executive:		
- 5	Representative 1:  Mr. Mrs. Ms. Ms. Dr.		Position / Department:		
Additional information	First name	Family		Email:	
A int	Phone:		Mobile:		
Additional information	Representative 2:  Mr.  Mrs.  Mrs.  Mrs.  Mrs.  Dr.		Position / Department:		
	First name	Family		Email:	
	Phone:		Mobile:		
Additional information	Representative 3: Mr Mrs Ms Miss Dr.		Position / Department:		
	First name	Family		Email:	
	Phone:		Mobile:		

15<sup>th</sup> – 16<sup>th</sup> March 2019 According "General conditions for participation" (described on page 6) Prices are valid for the student fair EDUCATION BEYOND BORDERS in March 2019. Bery Group has the right to change prices based on tax increases, governmental actions, or other events beyond Bery Group's control. Updated Date: 5 November 2018

	I. Registration fee / Enrol	ment Fee:	Price includes:
	organization (mandatory for all + 55 euro – for each add Exhibitor's organization		<ol> <li>2 copies catalogues of the exposition</li> <li>Two named badges</li> <li>Participation in the parallel program – for two representatives – coffee breaks, lunches and official dinner</li> <li>Organizational service</li> <li>Information Services</li> </ol>
GENERAL – FINANCIAL CONDITIONS	<ul><li>the EBBS before will exhibition space</li><li>Combined discount:</li></ul>	ts: Exhibitors who has participated in receive 50% discount of the Book the International fair in Sofia hop in March 2019 and receive 50% off	<ul> <li>Price includes:</li> <li>1. Exhibitor's space – 2 days long</li> <li>2. Organization days - 1 day for arranging materials (before and after the exposition)</li> <li>3. Construction of the exhibitor's booth</li> <li>4. Heating and lighting - general and local</li> <li>5. Electrical connection (one Electric socket)</li> <li>6. Table or showcase – 100/100/50</li> <li>7. Two chairs - for Exhibitors</li> <li>8. If it is necessary - showcase three shelf</li> <li>9. 24-hour security and cleaning of common areas</li> </ul>
U	Sizes	Returned participants/ Combined discount 50% off	Any other equipment is available at extra cost.
	6 m <sup>2</sup> € 1,500	€750	
	$\square 8 \text{ m}^2 \in 1,900$	€ 950	
	<ul> <li>10 m<sup>2</sup> € 2,300</li> <li>12 m<sup>2</sup> € 2,900</li> </ul>	€ 1,150 € 1,450	
	12 m <sup>2</sup> € 2,900		
	☐ 16 m <sup>2</sup> € 3,900		
	☐ 18 m <sup>2</sup> € 4,400		

#### Note: Organizations within EU member countries will not be charged 20% VAT if they can provide a currently valid VAT-ID.

STAND TYPE:			
Normal stand	Corner stand	☐ Front stand	☐ Island stand
( min. sizes 6 m <sup>2</sup> )	(min. sizes 8-10m <sup>2</sup> )	(min. sizes 8 - 10m <sup>2</sup> )	(min.sizes 14 m²)

	Request for Additional services		
ADDITIONAL SERVISES	Presentation during the fair incl. multimedia	<ul><li>Price includes:</li><li>1. Publication of performance information in the program schedule of the fair.</li><li>2. Presentation during the student fair at the Sofia venue</li></ul>	
	Personal assistant: <b>1 day</b> (10.00 – 18.30 h) - <b>90 euro</b> <b>2 days</b> (10.00 – 18.30 h) - <b>130 euro</b>	Price includes: Personal assistant who speaks Bulgarian language and foreign language (English, German,	
	☐ 2 days (10.00 – 18.30 h) - 130 euro	French, Russian, Spanish, Italian)	

	Request for Advertising in the exhibition catalogue		
SNO	I. Standard advertising fee – mandatory for all participants in the fair:	<b>Price includes:</b> 1. General Advertising 2. Profile page (A4) in the catalogue of the	
GENERAL – ADVERTISING CONDITIONS << CATALOGUE >>	<b>250 euro</b> – standard fee is required for all participants	exhibition 3. Project design for a page (A4) – in the catalogue 4. Prepress Project for the page (A4) - in the catalogue	
	<ul> <li>II. Additional advertising in the exhibition catalogue (options):</li> <li>1/1 Page – 350 euro</li> <li>Second / third catalogue cover – 650 euro</li> <li>Fourth catalogue cover – 900 euro</li> <li>Two pages PR-article – 560 euro</li> </ul>	File formats for printing (logo, pictures and other materials of the exhibitor which are necessary for prepress) *.pdf, *.tif, *cdr, *eps Catalogue Format - A4 colour - (295/210 mm)	
B	<ul> <li>III. Putting up promotional materials in the catalogue</li> <li>in all catalogues – format A5 (by request)</li> <li>in all catalogues – format A4 (by request)</li> </ul>	Advertising at the exhibition: Phone: 00359 (2) 9888 604 Email: <u>office@edu-fair.info</u>	

By signing this "Registration form" we ACCEPT the "General Conditions for Participation" (described on page 6 of the application form).

Date:

Stamp:

Signature:

# EBBS AGENT WORKSHOPS 2019

17<sup>th</sup> – 19<sup>th</sup> March 2019, EBBS Sofia workshop, <u>https://edufair.info</u> 21<sup>st</sup> – 23<sup>rd</sup> October 2019, EBBS Muscat workshop

#### **REGULAR PRICES**

FREE PACKAGE	Standard package SOFIA WORKSHOP March 17 – 19, 2019	Standard package MUSCAT WORKSHOP October 21 – 23, 2019
	€ 2,900	€ 2,900
Participation in Seminars	Full table	Full table
on the first day	One-to-One meetings	One-to-One meetings
EBBS Global Partners Conference	Business meetings	Business meetings
	Info package	Info package
-	Full catalogue of program, agent	Full catalogue of program, agent
	details, bag and named badge	details, bag and named badge
	Meals	Meals
-	Welcoming reception and all	Welcoming reception and all
	meals during the event	meals during the event
_	Advertising package	Advertising package
-	A full page in the event catalogue	A full page in the event catalogue
	Presentation 15 minutes	Presentation 15 minutes
-	Present your programs to all	Present your programs to all
	agents using slides or video	agents using slides or video
	Accommodation	Accommodation
-	Hotel Accommodation 3 nights	Hotel Accommodation 3 nights
	basis single room	basis single room

Note: Organizations within EU member countries will not be charged 20% VAT if they can provide a currently valid VAT-ID.

- Accompanying representative: € 350 to share the room
  - Accompanying representative: € 450 for an extra single room
  - Extra fee for Single Executive Room: on request
- Extra fee for Suite Room: on request
- Extra fee for transfer: on request

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### DISCOUNTS:

If you book the EBBS workshops in March and October 2019,

you will take 40% of the workshop in Sofia and 40% discount of the workshop in Muscat.

Option 1 TAKE 50% DISCOUNT International fair EDUCATION BEYOND BORDERS (March 15 – 16) EBBS Sofia workshop (March 17 – 19)	Option 2 BOOK NOW AND TAKE 40% DISCOUNT EBBS WORKSHOPS 2019	Option 3 BOOK NOW AND TAKE 30% DISCOUNT EBBS WORKSHOPS 2019
<ol> <li>Returned participants: Exhibitors who have participated in the EBBS workshop before will receive 50% discount</li> <li>Combined discount: Book the fair in Sofia and the EBBS Sofia workshop in March 2019 and receive combined discount of 50% off for the EBBS Sofia workshop</li> </ol>	<ul> <li>Preferred discount: Book both workshops in 2019 and take 40% discount for both the EBBS workshops in 2019:</li> <li>EBBS Sofia workshop, March 17 – 19, 2019</li> <li>EBBS Muscat workshop, October 21 – 23, 2019</li> </ul>	Early booking discount: If your organization makes registration for the EBBS workshop in 2019 until the end of January 31, 2019, you will receive 30% reduction of the price

Note: Organizations within EU member countries will not be charged 20% VAT if they can provide a currently valid VAT-ID.

Registration for this event assumes that you have read, understood and accept the TERMS & CONDITIONS for Registration of the Educators in the EBBS Agent Workshop (described on page 7 of the application form).

Signature: .....

Date: .....

#### The Organizer offers additional services only after a written request from the Exhibitor is 1. Place: made. These additional services are chargeable. Some of the extra services: branding National Palace of Culture (NPC) - Sofia the booths, branding the hall, additional construction, special Internet connection, Address: 1414 Sofia, "Bulgaria" № 1 Square parking, radio and TV advertising, advertising spaces, design and print promotional 2. Who can participate materials, support staff, rooms (hall) and equipment for conducting the accompanying You can participate in the exposition if you are a Bulgarian or foreign educational events, business meetings, seminars, presentations and other. organization or an institute, non-profit organizations, government agencies and others 4. Security offering products and services appropriate to the themes of the exhibition. The The Organizer offers the general security of the exposition. The Organizer is not participants can offer educational services which are not prohibited by law. responsible for damages and shortages caused to the Exhibitor within the working time. 3. Registration 5. Work time 3.1. Request for participation and registration The work time for the Exhibitors starts at 10.00 h a.m. and finishes at 18.30 h p.m. The The Request for participation will be accepted after the carefully filled Registration form exact schedules for each exhibition are announced before each edition of the exhibition is sent by email or fax within the given deadline. You have to receive confirmation from by the organizers with an additional document. the Organizer - Bery Group Bulgaria. Written confirmation of the application-contract by the Organizer will be considered as a moment of signing the agreement between the 6. Additional conditions two organizations. Changes in Application form signed by the Exhibitor may be made in writing within 30 EBBS - Bery Group Bulgaria sends a confirmation and an invoice as soon as your (thirty) days before the date of the event. registration form has been processed. **III. TERMS AND PAYMENT** The Request for participation will be accepted after the carefully filled Registration form When the Organizer confirms the Registration of the Exhibitor, the Organizer sends an is sent by email or fax within the given deadline. invoice with the data of the Exhibitor. The total fees have to be paid no later than 30 All prices do not include 20% VAT. Organizations within EU member countries will not (thirty) days before the scheduled for the start of the exhibition date. be charged 20% VAT if they can provide a currently valid VAT-ID. All the payments should be made by bank transfers. 3.2. Registration of representatives Payment due 30 days before the fair. Payment should be made to the following bank The Exhibitor is required to register representatives who will represent him. account: Account name: Bery Group Bulgaria 3.3 Cancellations Address: 74, Gen. Gurko str., Sofia, Bulgaria All applications are considered as binding and the contract becomes effective upon Bank account in Euro: dispatch of our confirmation and invoice. The contract is valid under Bulgarian law (EU). Bank Name: United Bulgarian Bank Venue is Sofia, Bulgaria. Cancellations need to be made in writing and cancellation fees Bank Address: Sofia 1000, 108 Rakovski Blvd. are charged as follows: Bank Account (IBAN): BG83UBBS80021431633210 8 weeks prior to the conference: 50% of the participation fee BIC (SWIFT): ÙBBSBGSF 5 weeks prior to the conference: 75% of the participation fee IMPORTANT: The Organizer will not allow exhibitors to present their organizations 4 weeks prior to the conference: 100% of the participation fee during the fair before full payments are made. Please note that there is no refund for non-attendance and that even in such a case the Prices are valid for the International fair EDUCATION BEYOND BORDERS in March contract is still valid. It is, however, possible to send a replacement without any extra 2019. Bery Group has the right to change prices based on tax increases, governmental cost. In this case, it is important to write to the organisers to inform them of the actions, or other events beyond Bery Group's control. Updated Date: 5 November 2018 replacement; furthermore, the replacement cannot already be registered. Cancellations up to eight weeks prior to the workshop involve a handling charge of €50. The prices for the services requested by the Exhibitor in the week before and during the opening of the exhibition will be charged an additional 10% (ten percent) for the 3.4. Exhibition EDUCATION BEYOND BORDERS temporary implementation of the request. The services requested during the days of the 1. The prices include participation in the international fair EDUCATION BEYOND BORDERS (2 DAYS). exhibition will be charged additionally according to their value. 2. The prices include participation in coffee breaks, lunches, official dinner. **IV. OTHER CONDITIONS** 3. The participation does not include accommodation. 1. Fire protection requirements All construction and promotional materials used by the Exhibitor must comply with the The Exhibitor may not sublet all or part of the area leased to third organizations fire and emergency safety requirements. without confirmation of the Organizer. The electrical installation of the stands must be consistent with the statutory Participants are not allowed to re-hire or give as a remission their exposition requirements in Bulgaria. place without the written permission of the organizer. The Exhibitor is obliged to provide access to valves and fire hydrants in the halls and II. SERVICES free spaces. 1. Exposition space **V. FINAL CONDITIONS** Rented exhibition space is available to the Exhibitor for the periods defined in the 1. The Organizer has the right to make changes in the general conditions for Registration form and exempt from the exhibits and props from the end of the last participation and promptly notify the Exhibitors. working day of the exhibition, not later than the date agreed with the Organizer. After The Organizer doesn't take any responsibilities if the exhibitor has not arranged the this period, the Exhibitor shall pay as a default twice the amount of the request made by rights which are required by the law of copyright and related rights, and if there is a this contract, and paid to the Organizer for the exhibition space. result of adverse effect. 2. CONSTRUCTION - the exhibition area The Exhibitor is responsible for the exhibit materials and personal belongings during the Electricity, internet and other services are provided by the Organizer after a written work time of the exhibition. request (registration form) from the Exhibitor. The Exhibitor is responsible for the caused to the construction damages, floor and hired facilities Participants are not authorized to damage, including drill and weld the constructions in The Organizer is not responsible for extraordinary circumstances such as: natural the halls of the NPC. disasters, an outbreak of war, and others. 2.1. Standard booths In case of violation, the contract will be regarded as invalid and the paid fees will not be The Exhibitor may declare in writing, the type of modular construction "Octanorm". The refunded price for the standard stand includes: rent space, construction "Octanorm", standard 2. The general provisions of the Bulgarian legislation will be applied between the equipment, general cleaning during the exhibition, security. The exhibitor has the right to relations of the Organizer and the Exhibitor. advertise only within the space of his stand. 3. The Organizer is not responsible for damage, loss, theft of materials and other 2.2. Individual booths property of the Exhibitor, unless they are due to the organizer's fault. The Organizer The Organizer offers individual projects for stands which could be made with recommends the Exhibitor insures their property against risks. construction

4. All arguments between the sides of the contract will be solved by negotiations. In

case there are unresolved problems left the dispute will be referred to the Tribunal at the

Bulgarian Chamber of Commerce and Industry (BCCI).

2.3. The projects for the booths and the profile page in the catalogue

The prices for the booths are by their sizes. Every exhibitor is responsible for the design of its booth. All participants receive empty booths with the Signboard with exhibitor's name on the top.

Every exhibitor has to send logo and required text in advance. Logotype should be in vector format: <u>\*.pdf, \*.tif, \*cdr, \*eps in a high resolution</u>.

### CONTRACT TERMS & CONDITIONS for participation in EBBS AGENT WORKSHOPS

#### I. VENUE AND ORGANIZER

- EBBS Sofia workshop, March 17 19, 2019
- EBBS Oman workshop, October 21 23, 2019

1. The workshop is organised by Bery Group Bulgaria who reserves the right, at its sole discretion and without further explanation, to limit or deny access to any entity or individual to the said workshop. When registering for any of EBBS workshop, applicants waive the right to appeal against any decision made by EBBS workshop to refuse or limit access to the workshop.

2. EBBS workshop's receipt of an application and/or payment does not constitute acceptance. Applications and payments that are not accepted will be returned.

3. EBBS - Bery Group Bulgaria reserves the right to change any of its Terms and Conditions at any time and without notice.

#### WHO CAN PARTICIPATE

1. You can participate in the workshop if you are educator, service provider and work & travel, an institute, non-profit organizations, government agencies and others offering products and services appropriate to the themes of the workshop.

2. All participants offer educational services which are not prohibited by law.

#### **II. REGISTRATION**

1. EBBS - Bery Group Bulgaria sends a confirmation and an invoice as soon as your registration form has been processed.

2. The Request for participation will be accepted after the carefully filled Registration form is sent by email or fax within the given deadline.

3. All prices do not include 20% VAT. Organizations within EU member countries will not be charged 20% VAT if they can provide a currently valid VAT-ID.

4. Meetings schedules:

4. 1. The schedules include maximum 32 business meetings with the highest quality agents and consultants.

4. 2. All participants will receive their schedules when they make on-site registration on the first day.

#### III. WORKSHOP:

1. The prices include accommodation.

2. The prices include participation in the Welcome Reception, coffee breaks, lunches, dinners.

3. All participants are required to arrive on 17<sup>th</sup> March and to check-out on 20<sup>th</sup> March 2019 (the dates for the workshop in October are check-in on 21<sup>st</sup> October and check-out on 24<sup>th</sup> October 2019).

#### **IV. HOTEL ACCOMMODATION:**

1. EBBS workshop provides 3 nights complimentary accommodation (1 person on FB single room) during the dates of the Workshop period only. Any incidental charges (extra nights, room service, telephone calls, etc.) will be at the expense of the educator.

#### **V. CANCELLATION CHARGES**

1. All applications are considered as binding and the contract becomes effective upon dispatch of our confirmation and invoice. The contract is valid under Bulgarian law (EU). Cancellations need to be made in writing and cancellation fees are charged as follows:

- 8 weeks prior to the conference: 50% of the participation fee
- 5 weeks prior to the conference: 75% of the participation fee
- 4 weeks prior to the conference: 100% of the participation fee

2. Please note, that there is no refund for nonattendance and that even in such a case the contract is still valid. It is, however, possible to send a replacement without any extra cost. In this case, it is important to write to the organizers to inform them of the replacement; furthermore, the replacement cannot already be registered.

3. Cancellations up to eight weeks prior to the workshop involve a handling charge of €50.

For event information or assistance with the application process, please do not hesitate to contact us.

#### EDUCATION BEYOND BORDERS

EBBS – International Agent Workshop Phone: 00359 2 9888 604 Mobile: 00359 8 8709 9731 Website: <u>www.edufair.info</u> Email: <u>info@edufair.info</u>